

# Pablo Navarrete

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## EDUCATION

### University of Central Florida

*Bachelor of Science in Business Administration, Finance*

Orlando, FL

Expected Graduation: December 2026

**Honors:** President's Honor Roll (2x), Dean's List (4x)

GPA: 3.95

**Technical Skills:** SQLite | Power Bi | Microsoft Excel | Power Automate | GMetrix | Intuit QuickBooks | Tableau

## EXPERIENCE

### Walmart Inc.

Bentonville, AR

*AFDP Intern; US Segment FP&A*

June 2025 – Present

- Streamlined forecast accuracy tracker by creating Power Bi Dashboard to improve overall accuracy of forecast submissions by 60%
- Present weekly business insights through mastery decks, enabling SVP and VPs to make data driven decisions on MTD alterations
- Automated 5-year plan by adding dynamic commentary with Excel functions identifying growth opportunities and variances to plan

### Lockheed Martin

Orlando, FL

*Financial Analyst; Air Dominance Program*

November 2024 – May 2025

- Ensured budget precision by managing 15+ SAP charge numbers weekly, resolving discrepancies and enhancing tracking accuracy
- Administered employee time tracking for 2,000+ employees through Excel and EFT to identify and report workload inefficiencies
- Developed weekly manpower reports of \$10M+ budget, using Tableau and Excel to highlight cost overruns for leadership review

### NNN Capital

Orlando, FL

*Markets Analyst; Research & Market Intelligence Team*

January 2024 – April 2024

- Improved visibility on market trends by tracking 16,400 Starbucks properties nationwide to support strategic investment decisions
- Conducted multi-tenant property analysis by expanding firms market database by generating 500+ detailed owner reports on REA
- Designed 10+ property tailored specific marketing plans by integrating sales data and outreach tactics to accelerate deal velocity

## LEADERSHIP AND PROFESSIONAL DEVELOPMENT

### ALPFA UCF (Association of Latino Professionals for America)

Orlando, FL

*Director of Corporate Relations*

May 2025 – Present

- Organize planning of chapter meetings and professional development workshops by collaborating with 20+ Fortune 500 companies
- Implemented automated outreach workflow using Excel and Power Automate, growing professional network by 30+ companies
- Utilize AI agent to draft tailored outreach emails boosting response rate by 45+ professionals to support case study competition

*Administration Committee*

January 2025 – April 2025

- Streamlined operational processes by implementing automation tools such as Power Automate, Excel, and QR code systems
- Led team-based automation projects to create approval workflows that help improve member accessibility and event logistics
- Developed automated requirement tracking system for paying members, leveraging scheduling tools to send timely reminders

*Technical Development Committee*

August 2024 – December 2024

- Supported implementation of 4 technical training programs within Chapter, which enhanced software proficiency among members
- Led bi-weekly Excel workshops through business case studies, boosting member proficiency and achieving 90% project accuracy
- Worked with the other business registered student organizations to promote partnerships in professional development activities

### FMA UCF (Financial Management Association)

Orlando, FL

*Executive Functions Committee*

January 2023 – Present

- Direct career based workshops for 160 students by strategically planning with campus teams, boosting internships 20% per semester
- Secure 5 corporate sponsors by creating tailored pitch decks for various organizations, funding travel to NYC leadership conference
- Strengthen corporate relations by managing partnerships with industry professionals for early career and mentorship opportunities

### UCF DECA (Distributive Education Clubs of America)

Orlando, FL

*Treasurer / ICDC Competitor*

August 2020 – Present

- Maintained financial transparency by tracking \$5,000+ in member dues using Excel, ensuring accountability and budget alignment
- Organize multiple high-impact fundraising campaigns through partial proceeds to generate \$1.5k+ for annual ICDC competition
- Compete in Florida Career Development Conference, placing 1st and 3rd place rankings in Corporate Finance and Sales case study

## SKILLS, ACTIVITIES & INTERESTS

**Certifications:** Microsoft Excel Expert 2019 Certification | Microsoft Office Specialist: Excel Associate | GMetrix Certified 2022 | Intuit QuickBooks Desktop Certification 2021 | Bloomberg Market Concepts | Bloomberg Finance Fundamentals

**Interests:** Soccer | Music | Personal Fitness

**Languages:** Spanish (Fluent)